



Summer 2011

South Dakota Value-Added Agriculture and Buy Fresh Buy Local are recruiting farmers, growers, processors and producers to participate in a business plan development program. The benefits of this program are focus on profitable sales, understanding your economy of scale, develop and maintain profit and loss statements, develop pricing strategies when entering the wholesale market and create a long term business culture. The intent is to help develop business skills to compete in the institutional, food service and grocery markets.

The business plan is available on-line through the [VAADC](#) home page. After you reach the VAADC site, click on the Register / Login. The program is password protected and is always available to access. The VAADC home page has contact information to help you with questions. There is no fee for this service.



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